



Annual Report *Fiscal Year 2010*

The period from July 1, 2009 to June 30, 2010 was a time of great growth and great challenge for New Hope Ministries. In 2008, after talking with many local churches and community leaders, we determined that there was a great unmet need for basic needs services in the communities of Enola, East Pennsboro Township, Wormleysburg, Camp Hill, Lemoyne, and New Cumberland. Many may remember that in our history we answered similar calls from Dover and Mechanicsburg to provide services in their communities. In 2009, with grants from the United Way of the Capital Region, the Pennsylvania Department of Community and Economic Development, and the support of numerous local churches, we launched our west shore expansion.

When the decision to expand our service area was made, we knew that new facilities and a more central location in eastern Cumberland County were going to be needed. God led us to the Donald B. and Dorothy L. Stabler Foundation. After learning of our need, they offered us a challenge. If New Hope would raise a half million dollars, they would provide a match of \$1 million to help us purchase and remodel a new building. In faith, we took up their challenge. Thanks to a successful capital campaign with our incredible donors, a stimulus funds grant from Cumberland County, and the amazing donations of equipment and services from our local business community, we had raised an incredible \$600,000 in three months, enabling us to receive the matching grant. In June 2010, we celebrated everything God had done with the dedication of our new building. If you have not yet visited the new center, please call me and I will be happy to give you a personal tour.

When these changes began, no one knew that an economic crisis was looming. Not only did we experience the growth of new communities being served, but also saw unemployment rates double. In just the past year, the number of people we served increased by 10% and the needs were more serious than ever. I am reminded of the words from the Book of Esther, Chapter 4, which say, "For such a time as this." Families that had never needed assistance were coming to us for the first time; those already going through difficulties found fewer and fewer opportunities. Our Centers set records for providing assistance with food, utilities, housing, and transportation. God had begun preparing us before we even knew of the needs that would be faced.

This economy has been tough on non profit organizations and ministries such as ours. Thanks to the new funding sources and communities who support us, we were very fortunate to see giving levels remain consistent with F2009 levels, but the strain of serving so many more in need placed great demand on our operating budget. New Hope's board and leadership made tough decisions to lower operating expenses wherever possible to meet the increased demands. We are grateful for all who supported us with their gifts, time, talents and prayers.

Eric Saunders
Executive Director

New Hope Ministries is a Christian social service agency that shows the love and hope of Christ by serving our neighbors in times of need and supporting their efforts toward stability.



FY2009-2010 Crisis Assistance Program Summary

Services Provided	FY2010	FY2009	% Change
Counseling & Consultations	15,406	11,986	28.50
Food Assists (Food/Bread/Holiday Baskets/USDA)	20,890	16,680	25.20
Living (Utility/Gas/Heat/Rent/Electric/Transportation)	1,455	1,471	-1.10
Medical Assists (Dental/Medical/Vision/Prescription)	187	170	10.00
Other Assists (Clothing/Furniture/Gifts/Misc.)	1,871	1,449	29.10
Spiritual Development (prayer, literature, counsel)	311	374	-16.80
Program Summary			
Total Number of Assists	48,671	40,083	21.40
Total Number of New Family Units	1,016	1,030	-1.40
Total Different Families YTD	2,497	2,311	8.00
Number of Individuals YTD	6,604	5,990	10.30
Volunteer Hours	16,109	15,579	3.40
Number of Volunteers YTD Unduplicated	453	381	18.90

FY2010 Children & Youth Program

	Dillsburg	Dover	Mechanicsburg	Total
Seeds of Success Elementary Program				
Total Participants YTD	49	23	35	107
Number of Volunteer Hours	311	-	23	333
Number of Volunteers YTD	11	-	6	17
Teens 'N Transition Middle and Senior High Program				
Total Participants YTD	90	61	59	210
Number of Volunteer Hours	1,376	200	331	1,907
Number of Volunteers YTD	17	3	13	33
Summer Camp				
Number Of Children	21	2	13	36
Number of Days At Camp	105	12	50	167
Youth Ministry Summary				
Total Units of Service at 15 min	41,812	24,159	24,167	90,138
Total Volunteer Hours	1,686	200	354	2,240
Total Volunteers YTD	25	3	19	47
Total Children/Youth YTD	186	96	118	400

Through our **Crisis Assistance** program, we provide food for the hungry, help with transportation so clients can obtain and maintain a job, referral to public assistance programs and agencies, assistance to the uninsured for medical care and prescriptions, financial assistance for heat and utilities, and housing assistance to avoid eviction and foreclosure. We guide our clients to make necessary behavioral and circumstantial changes so they can become self-reliant, and return to a stable and productive life. In addition to providing assistance with basic needs, we offer financial literacy and employment assistance programs that help clients move closer to stability.

Our **Children & Youth Program** provides structured afterschool and summer programs with positive adult role models to help socially and financially disadvantaged youth develop meaningful relationships and learn the skills and character traits to prepare them for success in school and in life.

Helping Our Neighbors in Times of Need

Who takes that first step and reaches out to New Hope?

The mother of a disabled child whose husband just abandoned his family

The married father of four who just lost his job after 27 years of employment

The nine-year old boy who's having a hard time making friends and fitting in at school

The cancer patient on medical leave from work who needs reliable transportation to get to her doctor appointments



New Hope Ministries, Inc.

STATEMENTS OF FINANCIAL POSITION

				June 30,	
				2010	2009
ASSETS					
Cash and Cash Equivalents				\$ 572,778	\$ 539,930
Certificates of Deposit				0	58,869
Accounts Receivable				0	15,250
Pledges Receivable				87,875	81,725
Inventory				94,905	66,202
Prepaid Expenses				33,472	13,308
Prepaid Acquisition Costs				0	3,000
Fixed Assets - At Cost, Less Accumulated Depreciation				1,466,890	34,713
TOTAL ASSETS				\$ 2,249,920	\$ 812,997
LIABILITIES AND NET ASSETS					
Accounts Payable and Accrued Expense				\$ 75,875	\$ 26,441
Accrued Liability for Compensated Absences				20,034	19,771
Unearned Revenue				7,000	45,750
TOTAL LIABILITIES				96,709	91,362
NET ASSETS					
Unrestricted					
General				1,746,438	329,529
Board Designated				165,039	118,632
Total Unrestricted Net Assets				1,911,477	448,161
Temporarily Restricted				175,445	207,885
Permanently Restricted				66,289	66,289
TOTAL NET ASSETS				2,153,211	721,635
TOTAL LIABILITIES AND NET ASSETS				\$ 2,249,920	\$ 812,997

STATEMENTS OF ACTIVITIES

				Years Ended June 30,	
				2010	2009
	Unrestricted	Temporarily Restricted	Permanently Restricted		
REVENUE					
Contributions	\$689,380	\$39,668	\$0	\$729,348	\$722,325
Grants and Allocations	1,414,374	69,000	0	1,483,374	312,053
Noncash Support	1,184,084	0	0	1,184,084	899,793
Fundraising Income	118,798	0	0	118,798	133,817
Interest Income	3,122	3,805	0	6,927	8,891
Miscellaneous Income	15,543	0	0	15,543	15,187
Net Assets Released					
from Restrictions	144,213	(144,213)	0	0	0
TOTAL REVENUE	3,569,794	(31,740)	0	3,538,054	2,081,666
FUNCTIONAL EXPENSES					
Program Services	1,817,951	0	0	1,817,951	1,710,385
Supporting Services					
Management and General	149,004	0	0	149,004	130,864
Fundraising	139,523	0	0	139,523	136,017
TOTAL FUNCTIONAL EXPENSES	2,106,478	0	0	2,106,478	1,977,266
CHANGES IN NET ASSETS	1,463,316	(31,740)	0	1,431,576	104,400
NET ASSETS - BEGINNING	448,161	207,185	66,289	721,635	617,235
NET ASSETS - ENDING	\$1,911,477	\$175,445	\$66,289	\$2,153,211	\$721,635

The above statements were extracted from the Financial Statements audited by SF&Company CPA's and Business Advisors. The Financial Statements may be examined in the offices of New Hope Ministries during regular business hours or on the web at www.shm-pa.org.

New HOPE Ministries

*Sharing Christ's love by
meeting human needs*

Executive Office
211 S. Baltimore Street
P.O. Box 448
Dillsburg, PA 17019
(717) 432-2087

Dillsburg Center
6 N. Second Street
Dillsburg, PA 17019
(717) 432-3053

Dover Center
1836 Industrial Court
Dover, PA 17315
(717) 292-3441

**Mechanicsburg
West Shore Center**
5228 E. Trindle Road
Mechanicsburg, PA 17050
(717) 766-7333

www.nhm-pa.org

*Services are available to people
regardless of race, age, gender
or religious affiliation.*



Program Partner
United Way of the Capital Region
United Way of York County



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Mechanicsburg West Shore Center Manager

Partners in Hope

Partners in Hope are donors who support New Hope with an annual gift of \$500 or more. We are truly blessed to have received the support at this level from so many people in the community. New Hope invites current and prospective Partners to attend one of several Coffee Hours hosted at each of our different centers. These informal gatherings allow us to show you the work we are doing every day, and give us the chance to get to know our Partners on a more personal level. We have greatly enjoyed sharing these hours with our donors.

The needs of our clients are great, and we need those who are able to make a larger gift of \$500 or more to join us in making a difference in our communities. Would you consider becoming our Partner in Hope?

Jeremiah 29:11 Society

New Hope's Jeremiah 29:11 Society was created to recognize individuals whose estate plans include a charitable gift to New Hope. This legacy society provides a unique opportunity for a partnership with New Hope during your lifetime and to plan for the future. You can make a difference in the lives that follow by including New Hope in your estate plans. It's a simple way to remember the families we serve every day at New Hope. Contact your financial advisor for more information on how to make New Hope a part of your legacy.

"For I know the plans I have for you," declares the Lord, "plans to prosper you and not to harm you, plans to give you hope and a future."
Jeremiah 29:11

We are extremely blessed and thankful to the following Charter Members of the Jeremiah 29:11 Legacy Society for committing to further the mission of New Hope for generations to come:

- Mr. & Mrs. Richard Bricker
- Dr. & Mrs. Peter Cardinal
- Mrs. Mary Kuhns
- Mr. & Mrs. Robert Musser
- Mr. & Mrs. Terry Stouffer

If you would like more information about our Jeremiah 29:11 Society, please contact Molly Helmstetter, Director of Development, at (717) 432-2087. Contact your financial advisor for more information on how to make New Hope a part of your legacy.

